

# Valuation Multiples by Industry

https://www.eval.tech

SIC Sector: (1000-1499) Mining Report Date: 29 January 2021

Country: United States of America (U.S.A.)

#### **Industry Valuation Multiples**

The table below provides a summary of median industry enterprise value (EV) valuation multiples, as at the Report Date. The data is grouped by industry SIC code:

		EV Multiple					
	$\mathrm{Max}\ \#$	Rev	EBITDA	EBIT	TotAss	TanAss	
Metal Mining (1000)	25	2.91	10.05	20.43	1.14	1.13	
Gold And Silver Ores (1040)	48	4.50	10.41	14.34	1.69	1.71	
Bituminous Coal & Lignite Surface Mining (1221)	5	0.46	-	-	0.57	-	
Crude Petroleum & Natural Gas (1311)	83	2.53	5.08	9.45	0.79	0.80	
Drilling Oil & Gas Wells (1381)	7	1.38	15.48	-	0.53	0.53	
Oil & Gas Field Services, Nec (1389)	24	1.04	6.05	34.60	0.70	0.76	
Mining & Quarrying Of Nonmetallic Minerals (No Fuels) (1400)	17	1.84	9.86	18.13	0.94	1.32	

### EV/Revenue Valuation Multiple

We provide additional data relating to industry EV/Revenue valuation multiples:

	#	Average	Median	Std. Dev.	Std. Err.
Metal Mining (1000)	17	3.43	2.91	2.20	0.53
Gold And Silver Ores (1040)	32	5.45	4.50	4.18	0.74
Crude Petroleum & Natural Gas (1311)	79	2.79	2.53	1.73	0.19
Drilling Oil & Gas Wells (1381)	7	1.67	1.38	0.62	0.23
Oil & Gas Field Services, Nec (1389)	24	1.05	1.04	0.49	0.10
Mining & Quarrying Of Nonmetallic Minerals (No Fuels) (1400)	14	2.51	1.84	1.53	0.41



# EV/EBITDA Valuation Multiple

We provide additional data relating to industry EV/EBITDA valuation multiples:

	#	Average	Median	Std. Dev.	Std. Err.
Metal Mining (1000)	10	11.15	10.05	4.35	1.38
Gold And Silver Ores (1040)	22	11.72	10.41	6.87	1.46
Crude Petroleum & Natural Gas (1311)	36	6.54	5.08	4.51	0.75
Oil & Gas Field Services, Nec (1389)	7	5.59	6.05	1.85	0.70
Mining & Quarrying Of Nonmetallic Minerals (No Fuels)	12	11.25	9.86	5.10	1.47
(1400)					

# EV/EBIT Valuation Multiple

We provide additional data relating to industry  $\mathrm{EV}/\mathrm{EBIT}$  valuation multiples:

	#	Average	Median	Std. Dev.	Std. Err.
Metal Mining (1000)	8	31.51	20.43	23.91	8.45
Gold And Silver Ores (1040)	18	16.83	14.34	10.73	2.53
Crude Petroleum & Natural Gas (1311)	21	15.26	9.45	14.06	3.07
Mining & Quarrying Of Nonmetallic Minerals (No Fuels) (1400)	10	16.66	18.13	5.64	1.78



# EV/Total Assets Valuation Multiple

We provide additional data relating to industry  $\mathrm{EV}/\mathrm{Total}$  Assets valuation multiples:

	#	Average	Median	Std. Dev.	Std. Err.
Metal Mining (1000)	25	1.44	1.14	0.97	0.19
Gold And Silver Ores (1040)	48	2.39	1.69	1.84	0.27
Bituminous Coal & Lignite Surface Mining (1221)	5	0.46	0.57	0.17	0.07
Crude Petroleum & Natural Gas (1311)	83	0.81	0.79	0.37	0.04
Drilling Oil & Gas Wells (1381)	5	0.53	0.53	0.02	0.01
Oil & Gas Field Services, Nec (1389)	24	0.72	0.70	0.34	0.07
Mining & Quarrying Of Nonmetallic Minerals (No Fuels) (1400)	17	1.23	0.94	0.68	0.17

# EV/Tangible Assets Valuation Multiple

We provide additional data relating to industry EV/Tangible Assets valuation multiples:

	#	Average	Median	Std. Dev.	Std. Err.
Metal Mining (1000)	24	1.43	1.13	0.97	0.20
Gold And Silver Ores (1040)	48	2.40	1.71	1.84	0.27
Crude Petroleum & Natural Gas (1311)	83	0.82	0.80	0.37	0.04
Drilling Oil & Gas Wells (1381)	5	0.54	0.53	0.02	0.01
Oil & Gas Field Services, Nec (1389)	24	0.82	0.76	0.44	0.09
Mining & Quarrying Of Nonmetallic Minerals (No Fuels) $(1400)$	17	1.41	1.32	0.85	0.21



**DISCLAIMER** All information contained within this document, Valuation Multiples by Industry, (the "Document") is for general information only. The data and information presented in this Document are the intellectual property of eVal, a division of DuD Ltd. registered in England and Wales; Company no. 08763740.

All data, information, copyright, texts, images, photos, trademarks, design rights, database rights, rights in confidential information, goodwill, and other intellectual property rights, may not be copied, transmitted, converted, transcribed or reproduced without the prior consent of eVal.

Although every effort has been made to ensure the accuracy and completeness of the information, content and data contained in this Document, eVal provide no representation, or warranty, express or implied, and assume no responsibility or liability, for any loss or damage suffered by any person, company, institution, or otherwise, as a result of the use or misuse of any of the information or content in this Document, or regarding the accuracy or completeness of the information detailed in this Document. Whilst special care has been taken in preparing the information and materials contained in this Document, such information and materials are provided to you on an "as is" basis and carry no warranty or representation of any kind, express or implied.

Nothing in this Document constitutes an offer or solicitation of financial product advice, and are not intended to constitute provision of investment, legal, tax, or other professional or financial advice. Such content therefore should not be relied upon for the making of any personal or corporate financial and investment decisions. Persons accessing this information are strongly encouraged to obtain appropriate professional advice before making any investment or financial decision. Upon receipt of this Document, you expressly accept that eVal does not warrant, guarantee, or represent (expressly or impliedly) that this Document (and/or the associated data and related information) is free from technical malfunction or human error, and you expressly accept that eVal will not, and cannot, be held liable (in all forms of legal liability) for any errors, inaccuracies or omissions (including any third party) and any loss or damages, whether incidental, consequential, or otherwise, resulting from its use or inability to use by any party, or in connection with any error, interruption, delay in operation or incomplete transmission, or line or system failure.

**ABOUT eVal** eVal provides practical tools and accessible data for use by valuation practitioners within Private Equity, Corporate Finance, Audit and Alternative Investments. Our data and analysis service includes the provision of historic valuation multiples and peer company analysis tools for use in investment valuations, business valuations, and equity valuations. For more information, please go to <a href="https://www.eval.tech">https://www.eval.tech</a>.

In addition to providing business valuation tools and peer company valuation multiples and related financial data, we also offer a business/investment valuation service based on our propriety valuation software - for more information contact us at admin@eval.tech



**OVERVIEW OF VALUATION MULTIPLES BY INDUSTRY** Our Valuation Multiples by Industry reports are based on valuation multiples data and financial information sourced by eVal, as at the time and date of producing this report. In determining our calculations, we have excluded negative multiples, outliers and NA data. For more information and data about the peer group companies that comprise this sector, and to review the underlying supporting data to this valuation multiples report, please visit <a href="https://eval.tech/free-valuation-multiples">https://eval.tech/free-valuation-multiples</a> to review and download the industry or company valuation multiples data.

This Document relates to valuation multiples data for SIC industries which comprise a minimum of five entities. If there is a specific industry that has been excluded from this analysis that you would like to include, please contact us at <a href="mailto:admin@eval.tech">admin@eval.tech</a>.

Our sector reports include the following enterprise value valuation multiples: EV/Revenue, EV/EBITDA, EV/EBIT, EV/Total Assets, and EV/Tangible Assets. If you require additional information, or data relating to particular valuation multiples omitted from this Document, please go to <a href="https://eval.tech/free-valuation-multiples">https://eval.tech/free-valuation-multiples</a>.

#### Background to Valuation Multiples

The multiples method in corporate and business valuation is categorised as a market-based valuation approach. Establishing an indicative estimation of firm value using the multiples method involves applying a synthetic market valuation multiple (e.g. EV/Revenue or EV/EBITDA), to an associated value driver of the firm being valued (e.g. the target firm's Revenue or EBITDA). As a consequence of the role of financial structuring in private equity, the IPEV Guidelines recommends the use of Enterprise Value multiples in the determination of Fair Value: "... multiples should be used to derive an Enterprise Value for the Underlying Business."

The EV/Revenue multiple (the "Revenue Multiple") is generally useful for valuing firms with negative earnings. The multiple is less susceptible to accounting distortions and is not readily or easily available for manipulation by firm management. The traditional Revenue Multiple approach in valuation is typically useful for valuing cyclical businesses and firms operating in mature industries.

The EV/EBITDA multiple (the "EBITDA Multiple") is one of the most widely used valuation multiples, and probably the most commonly used enterprise value multiple. The EBITDA Multiple is frequently employed as an alternative to the Price/Earnings ratio (the "P/E" ratio), because EBITDA is regularly applied as an indicator of company financial performance and is generally viewed as an alternative to recorded earnings. EBITDA strips out the effects of a company's cost of debt, tax, depreciation and amortisation; consequently, EBITDA is useful for evaluating firms with different capital structures, tax rates and depreciation policies.

The EV/EBIT multiple (the "EBIT Multiple") is similar to the EBITDA Multiple, although it includes the non-cash accounting effects of firm depreciation and amortisation. EBIT commonly assesses the earnings generated by a company from normal operations and is often used as a proxy for firm operating profit. EBIT represents a company's capacity to generate earnings from normal operations, by excluding the effects of taxation, interest expense, and capital structure.

The EV/Total Assets multiple (the "Total Asset Multiple") is commonly utilised for industries which are asset-intensive; although, like the Revenue Multiple, the Total Asset Multiple is also useful for valuing firms with negative earnings. Using the Total Asset Multiple is particularly advantageous where a business is predominantly asset-driven, and where return-on-assets (ROA) is largely consistent, as this allows base assets to serve as a proxy and appropriate indicator of future cash flows.

The EV/Tangible Assets multiple (the "Tangible Asset Multiple") is similar to the Total Asset Multiple; however, the Tangible Asset Multiple excludes recorded goodwill and other intangible assets from the denominator in its calculation. Tangible assets include customary fixed assets such as machinery, land and buildings; and also current assets, such as firm inventory. Utilising the Tangible Asset Multiple instead of the Total Asset Multiple can help remedy some of the drawbacks associated with the Total Asset Multiple, namely, the inclusion of goodwill and other identifiable intangible assets on the balance sheet.



#### DATA OVERVIEW SIC Industries (SIC Code):

Metal Mining (1000), Gold And Silver Ores (1040), Miscellaneous Metal Ores (1090), Bituminous Coal & Lignite Mining (1220), Bituminous Coal & Lignite Surface Mining (1221), Crude Petroleum & Natural Gas (1311), Drilling Oil & Gas Wells (1381), Oil & Gas Field Exploration Services (1382), Oil & Gas Field Services, Nec (1389), Mining & Quarrying Of Nonmetallic Minerals (No Fuels) (1400)

#### Companies (Ticker):

Almaden Minerals Ltd (AAU), Agnico Eagle Mines Ltd (AEM), First Majestic Silver Corp (AG), Alamos Gold Inc (AGI), Amplify Energy Corp (AMPY), Alpha Metallurgical Resources Inc (AMR), Apache Corp (APA), ANTERO RESOURCES Corp (AR), Arch Resources Inc (ARCH), Alliance Resource Partners Lp (ARLP), Avino Silver & Gold Mines Ltd (ASM), Anglogold Ashanti Ltd (AU), Golden Minerals Co (AUMN), Yamana Gold Inc (AUY), Abraxas Petroleum Corp (AXAS), Alexco Resource Corp (AXU), Battalion Oil Corp (BATL), Bonanza Creek Energy Inc (BCEI), BHP Group Ltd (BHP), Borr Drilling Ltd (BORR), Barnwell Industries Inc (BRN), Berry Corp (bry) (BRY), Black Stone Minerals LP (BSM), B2Gold Corp (BTG), Peabody Energy Corp (BTU), Buenaventura Mining Co Inc (BVN), Cameco Corp (CCJ), CSI Compressco LP (CCLP), Coeur Mining Inc (CDE), Centennial Resource Development Inc (CDEV), Camber Energy Inc (CEI), CONSOL Energy Inc (CEIX), Cnooc Ltd (CEO), China Natural Resources Inc (CHNR), Ciner Resources LP (CINR), Ckx Lands Inc (CKX), Core Laboratories N V (CLB), Cleveland-Cliffs Inc (CLF), Continental Resources Inc (CLR), Caledonia Mining Corp Plc (CMCL), Compass Minerals International Inc (CMP), Canadian Natural Resources Ltd (CNQ), CNX Resources Corp (CNX), Cabot Oil & Gas Corp (COG), Callon Petroleum Co (CPE), Crescent Point Energy Corp (CPG), California Resources Corp (CRC), Comstock Resources Inc (CRK), Cenovus Energy Inc (CVE), Denbury Inc (DEN), Dorchester Minerals Lp (DMLP), Denison Mines Corp (DNN), Devon Energy Corp (DVN), Dawson Geophysical Co (DWSN), Eni Spa (E), Ecopetrol Sa (EC), Eldorado Gold Corp (EGO), Vaalco Energy Inc (EGY), EMX Royalty Corp (EMX), Enservoo Corp (ENSV), Eog Resources Inc (EOG), Evolution Petroleum Corp (EPM), Epsilon Energy Ltd (EPSN), EQT Corp (EQT), Equinox Gold Corp (EQX), ENERPLUS Corp (ERF), Earthstone Energy Inc (ESTE), Endeavour Silver Corp (EXK), Diamondback Energy Inc (FANG), Freeport-Mcmoran Inc (FCX), Frank'S International Nv (FI), Falcon Minerals Corp (FLMN), FRANCO NEVADA Corp (FNV), Fortuna Silver Mines Inc (FSM), FTS International Inc (FTSI), Gatos Silver Inc (GATO), Galiano Gold Inc (GAU), New Concept Energy Inc (GBR), Goodrich Petroleum Corp (GDP), Gold Fields Ltd (GFI), GoldMining Inc (GLDG), Barrick Gold Corp (GOLD), Gold Resource Corp (GORO), GREAT PANTHER MINING Ltd (GPL), GeoPark Ltd (GPRK), Golden Star Resources Ltd (GSS), Gold Standard Ventures Corp (GSV), Gran Tierra Energy Inc (GTE), Halliburton Co (HAL), Hudbay Minerals Inc (HBM), Warrior Met Coal Inc (HCC), Hess Midstream LP (HESM), Hecla Mining Co (HL), Helix Energy Solutions Group Inc (HLX), Hallador Energy Co (HNRG), Helmerich & Payne Inc (HP), HighPeak Energy Inc (HPK), HighPoint Resources Corp (HPR), Houston American Energy Corp (HUSA), Hycroft Mining Holding Corp (HYMC), Iamgold Corp (IAG), Independence Contract Drilling Inc (ICD), Indonesia Energy Corp Ltd (INDO), Ion Geophysical Corp (IO), Intrepid Potash Inc (IPI), Integra Resources Corp (ITRG), Kinross Gold Corp (KGC), Kirkland Lake Gold Ltd (KL), KLX Energy Services Holdings Inc (KLXE), Corvus Gold Inc (KOR), Kosmos Energy Ltd (KOS), Kimbell Royalty Partners LP (KRP), Lithium Americas Corp (LAC), Liberty Oilfield Services Inc (LBRT), Centrus Energy Corp (LEU), Comstock Mining Inc (LODE), Laredo Petroleum Inc (LPI), Mag Silver Corp (MAG), Contango Oil & Gas Co (MCF), Mdu Resources Group Inc (MDU), Ramaco Resources Inc (METC), Magnolia Oil & Gas Corp (MGY), Martin Marietta Materials Inc (MLM), Maverix Metals Inc (MMX), Brigham Minerals Inc (MNRL), MP Materials Corp (MP), Marathon Oil Corp (MRO), Metalla Royalty & Streaming Ltd (MTA), Matador Resources Co (MTDR), Murphy Oil Corp (MUR), McEwen Mining Inc (MUX), Mexco Energy Corp (MXC), Northern Dynasty Minerals Ltd (NAK), Nabors Industries Ltd (NBR), NCS Multistage Holdings Inc (NCSM), NEWMONT Corp (NEM), Nuverra Environmental Solutions Inc (NES), National Energy Services Reunited Corp (NESR), Nextier Oilfield Solutions Inc (NEX), Nexa Resources SA (NEXA), Novagold Resources Inc (NG), New Gold Inc (NGD), Natural Gas Services Group Inc (NGS), Nine Energy Service Inc (NINE), North American Construction Group Ltd (NOA), Northern Oil & Gas Inc (NOG), Natural Resource Partners Lp (NRP), NexGen Energy Ltd (NXE), Oceaneering International Inc (OII), Oasis Midstream Partners LP (OMP), Opiant Pharmaceuticals Inc (OPNT), Osisko Gold Royalties LTD (OR), Ovintiv Inc (OVV), Occidental Petroleum Corp (OXY), Pan American Silver Corp (PAAS), Par Pacific Holdings Inc (PARR), Pembina Pipeline Corp (PBA), Petrobra (PBR), Pdc Energy Inc (PDCE), PRECISION DRILLING Corp (PDS), Pedevco Corp (PED), Phx Minerals Inc (PHX), Platinum Group Metals Ltd (PLG), Piedmont Lithium Ltd (PLL), Polymet Mining Corp (PLM), Primeenergy Resources Corp (PNRG), Patterson Uti Energy Inc (PTEN), Petrochina Co Ltd (PTR), ProPetro Holding Corp (PUMP), Penn Virginia Corp (PVAC), Pretium Resources Inc (PVG), Pioneer Natural Resources Co (PXD), Paramount Gold Nevada Corp (PZG), Qep Resources Inc (QEP), Recon Technology Ltd (RCON), Royal Dutch Shell plc (RDS.A), Ring Energy Inc (REI), Rpc Inc (RES), Transocean Ltd (RIG), Rio Tinto Ltd (RIO), Ranger Energy Services Inc (RNGR), Range Resources Corp (RRC), Seabridge Gold Inc (SA), Sandstorm Gold Ltd (SAND), Silverbow Resources Inc (SBOW), Sibanye Stillwater Ltd (SBSW), Southern Copper Corp (SCCO), Sandridge Energy Inc (SD), SilverCrest Metals Inc (SILV), Schlumberger Limited (SLB), Us Silica Holdings Inc (SLCA), SM Energy Co (SM), Sierra Metals Inc (SMTS), Smart Sand Inc (SND), Sundance Energy Inc (SNDE), Sanchez Midstream Partners LP (SNMP), Chemical & Mining Co Of Chile Inc (SQM), Sasol Ltd (SSL), Summit Materials Inc (SUM), Silvercorp Metals Inc (SVM), Southwestern Energy Co (SWN), Talos Energy Inc (TALO), Teck Resources Ltd (TECK), Tellurian Inc (TELL), Transglobe Energy Corp (TGA), Taseko Mines Ltd (TGB), Tengasco Inc (TGC), International Tower Hill Mines Ltd (THM), Trilogy Metals Inc (TMQ), Total Se (TOT), Torchlight Energy Resources Inc (TRCH), Turquoise Hill Resources Ltd (TRQ), Tanzanian Gold Corp (TRX), Tetra Technologies Inc (TTI), Mammoth Energy Services Inc (TUSK), Uranium Energy Corp (UEC), Ur-Energy Inc (URG), Americas Gold & Silver Corp (USAS), Us Gold Corp (USAU), Us Energy Corp (USEG), United States Lime & Minerals Inc (USLM), Us Well Services Inc (USWS), Energy Fuels Inc (UUUU), Vale SA (VALE), Vermilion Energy Inc (VET), Vista Gold Corp (VGZ), Vista Oil & Gas SAB de CV (VIST), Vulcan Materials CO (VMC), Viper Energy



Partners LP (VNOM), Whiting Petroleum Corp (WLL), Wheaton Precious Metals Corp (WPM), Western Copper & Gold Corp (WRN), W&T Offshore Inc (WTI), Select Energy Services Inc (WTTR), Westwater Resources Inc (WWR), Cimarex Energy Co (XEC), Solitario Zinc Corp (XPL)